

STAFF AUGMENTATION / SAAS & ENTERPRISE SOFTWARE



From a first requirement to **repeat engagements**

How Techno Tackle became a returning staffing partner for a UK-headquartered SaaS product company, placing frontend developers onsite at its Coimbatore development centre since 2024.

TECHNOLOGY STACK

HTML5

CSS3

Bootstrap

JavaScript

React.js

ENGAGEMENT SNAPSHOT

- **CLIENT**
Kovai.co
- **INDUSTRY**
SaaS / Enterprise Software
- **ENGAGEMENT MODEL**
Staff Augmentation
- **SERVICE PROVIDED**
Dedicated IT Resource Augmentation
- **ROLES SUPPORTED**
Frontend Developers
- **DEPLOYMENT MODEL**
Onsite · Coimbatore
- **PARTNERSHIP**
Since 2024

CLIENT ACCOLADE

In the client's own words

WHAT STOOD OUT

● Candidate quality

● Efficient process

● Responsive team

Rohith Unny

Senior Manager
Talent Acquisition

 **kovai**.co



We have had a positive experience working with your team for our staff augmentation needs. The quality of candidates provided has been consistently strong, and the recruitment process has been efficient and well-coordinated.

Your team has been responsive, proactive, and quick to understand our hiring requirements, which has helped us fill positions within the expected timelines.

We appreciate your professionalism, transparent communication, and commitment to delivering qualified talent. We look forward to continuing our partnership and would **confidently recommend your services** to organizations seeking reliable staff augmentation support.



Verified client review. [Read the original Google review](#)

ABOUT THE CLIENT

Kovai.co

Kovai.co is a **UK-headquartered** software product company with a major development centre in Coimbatore, India. It builds enterprise software and B2B SaaS solutions for businesses worldwide, serving over **2,500 global customers**.

UK

HEADQUARTERS

2,500+

GLOBAL
CUSTOMERS

3

PRODUCT
LINES

PRODUCT PORTFOLIO

Document360

SaaS knowledge
base

Turbo360

Azure
serverless

BizTalk360

BizTalk Server



DELIVERY LOCATION

**Coimbatore,
Tamil Nadu**

Our resources were
deployed onsite at this
centre.



THE REQUIREMENT

Engineering capacity, at short notice

As Kovai.co expanded its product development initiatives, it needed experienced software professionals to strengthen its engineering teams quickly. Traditional hiring routes were not always suited to immediate project demand.

WHAT THE CLIENT NEEDED

- Skilled developers with **specific technology expertise**.
- The ability to **scale engineering teams rapidly** in line with project demand.
- **Immediately deployable resources** to support ongoing product development.
- Professionals who could **integrate seamlessly** with existing engineering teams.

WHY STAFF AUGMENTATION

Techno Tackle's staff augmentation model let the client onboard skilled resources quickly, scale engineering capacity on demand, and maintain uninterrupted project delivery.

BENEFITS TO THE CLIENT

- | | |
|--|---|
|  Faster resource onboarding |  Flexible team scaling |
|  Specialised technical expertise |  Reduced recruitment effort |

OUR APPROACH IN ACTION

A structured path from brief to deployment

We combined our in-house talent pool with a nationwide vendor network, so the client received technically screened professionals aligned to their requirements.

01

Understanding client needs

We worked closely with the client to understand the job description, technical requirements and project expectations before starting resource selection.

02

Identifying the right talent

We evaluated our in-house pool first, then drew on our nationwide vendor network. Every candidate passed internal technical screening before being shared.

03

Fast resource deployment

Shortlisted profiles were submitted within **three business days**. Once approved, resources onboarded immediately or to the client's schedule.

04

Ongoing support

A dedicated point of contact coordinated with the client, monitored performance and gathered regular feedback throughout the engagement.

3 business days to shortlisted profiles

Every candidate internally screened before submission

One named POC for the full engagement

RESOURCES DEPLOYED

Frontend developers, onsite

ROLE

Frontend Developers

Deployed through our dedicated staff augmentation model. The client also engaged one of these developers on migration work within their product team.

TECHNOLOGY STACK

- HTML5
- CSS3
- Bootstrap
- JavaScript
- React.js

AVAILABILITY

Short turnaround time

PROJECT SUPPORT

Deployed against the client's technical requirements



ENGAGEMENT TYPE

Fully onsite

Resources worked directly from Kovai.co's Coimbatore office. Not remote, not hybrid.



WORK SCHEDULE

UK business hours

Some resources aligned to the client's UK hours for direct overlap with headquarters.



DEPLOYMENT MODEL

Dedicated resources

Each developer worked exclusively within the client's engineering team, not shared across accounts.

PARTNERSHIP IMPACT

A partnership that kept going

Since the first placement in 2024, Kovai.co has come back to us with new requirements at multiple points, rather than treating the engagement as a one-off. Two developers remain onsite today.

4

FRONTEND DEVELOPERS
DEPLOYED

3

SEPARATE DEPLOYMENT
ROUNDS

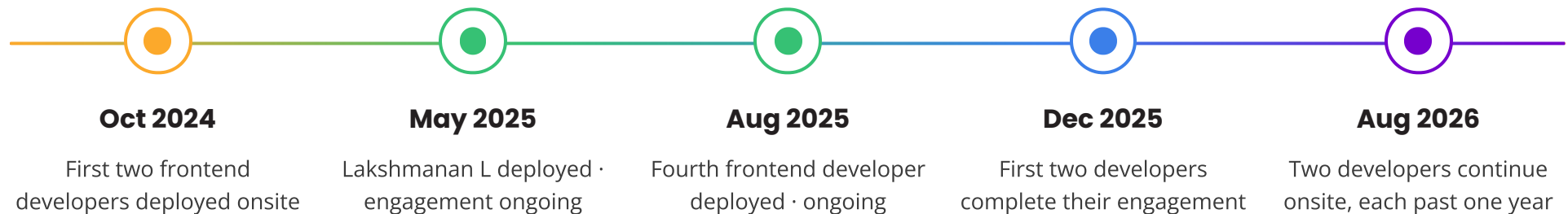
2

STILL ENGAGED ONSITE
TODAY

12+

MONTHS AVERAGE
ENGAGEMENT

DEPLOYMENT TIMELINE



Every one of the four engagements has run for twelve months or longer.



A dedicated point of contact coordinated the account throughout.



Certificate of Achievement
issued by Kovai.co

RECOGNITION / 01

Surya Joseph

Frontend Developer deployed at Kovai.co



Third Place

Code Red AI Hackathon 2025 · Project "Knowledge Sprint"

RECOGNISED BY DOCUMENT360

"90% of our roadmap delivered, and it's our best quarter yet."

Surya was recognised for his hard work, ownership and collaboration in launching key features, improving performance, resolving defects and supporting compliance.

Appreciation card issued by the Document360 team, a Kovai.co product.

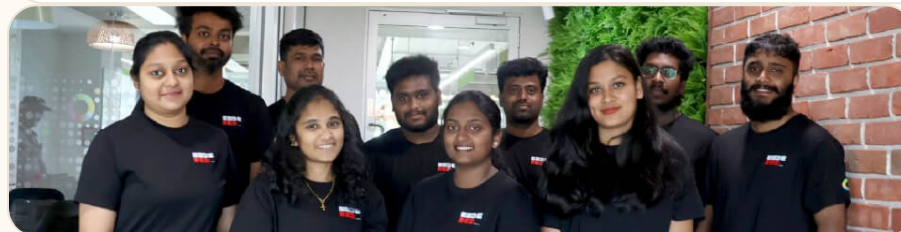
Dear Surya Joseph Jesupatham,

What a milestone we've hit - 90% of our roadmap delivered, and it's our best quarter yet! This achievement wasn't just about features and numbers - it was built on your hard work, ownership, and collaboration every single day. Whether it was launching key features, improving performance, solving bugs, supporting compliance, or just being there for your team - **you made a real difference.**

We're incredibly proud of what we've accomplished together - and even more excited about where we're headed. Let's carry this momentum into Q3 2025 and make it even bigger!

With heartfelt appreciation

DOCUMENT360



CODE RED AI HACKATHON 2025

Our developers took part in Kovai.co company initiatives alongside the client's own product teams at the Coimbatore development centre.

RECOGNITION / 02

Lakshmanan L

Frontend Developer deployed at Kovai.co · Engaged on migration work



Lakshman joined the team 10 months ago and has made a strong impact from day one. He quickly ramped up on the technology and adapted to the team's workflows in a short span of time.

As a Migration Specialist, he has played a critical role in multiple enterprise customer transformations, consistently delivering with ownership and precision.

He has proven to be a dependable team player and a key pillar within the team. His commitment to timelines and ability to deliver quality outcomes stand out. Lakshman brings a positive attitude to his work and collaborates effectively with others.

Overall, his contributions have been valuable, and he continues to be an important asset to the team.

Rohith Unny

Senior Manager, Talent Acquisition · Kovai.co



CLIENT EMAIL · UNEDITED

From: Rohith Unny <[redacted]@kovai.co>

Date: Fri, Mar 20, 2026 at 2:56 PM

Subject: FW: Feedback for Lakshaman

To: Sukumar M <sukumar.m@technotackle.com>

please find below the detailed feedback.

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Overall, his contributions have been valuable, and he continues to be an important asset to the team.

Rohith Unny

Senior Manager - Talent Acquisition

Received from Kovai.co, 20 March 2026. Personal email addresses redacted at source. Full text typeset alongside.



DEPLOYED

May 2025



STATUS

Engagement ongoing



LOCATION

Onsite, Coimbatore

WHY TECHNO TACKLE

Looking to expand your engineering team?

From staff augmentation to custom software development, we are here to help you achieve your business goals.

Rapid deployment

Shortlists within 3 business days

Deep talent access

In-house pool plus a trusted nationwide vendor network

Rigorous screening

Internal technical assessment before every submission

Dedicated support

A named point of contact for the full engagement

Flexible scaling

Resource levels adjust to evolving project needs

Broad expertise

Frontend, backend, mobile, cloud, QA and DevOps

INDEPENDENTLY RATED

Verified reviews from our clients

4.8



Clutch

8 verified reviews

4.8



Google

120+ reviews

SALES CONTACT

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We appreciate your interest in Techno Tackle Software Solutions and look forward to collaborating with you.