

STAFF AUGMENTATION CASE STUDY

Nine years, ten professionals, one client relationship

How Techno Tackle supplied dedicated IT professionals to Presidio's India delivery centres from 2017 to 2026 — first as Coda Global, then under the Presidio brand.

PRESIDIO[®]

Industry	IT Solutions & Managed Services
Headquarters	New York City
Engagement	Staff Augmentation
Period	2017 – 2026

Three India delivery centres

 Coimbatore · Chennai · Bengaluru · remote

AT A GLANCE

Engagement snapshot

02



CLIENT

Presidio

The India team we first worked with as Coda Global



INDUSTRY

IT Solutions and Managed Services



ENGAGEMENT MODEL

Staff Augmentation

Dedicated IT resource augmentation



RELATIONSHIP SINCE

2017 – 2026

2017 as Coda Global, Presidio from 2020



RESOURCES DEPLOYED

10 IT professionals

1 with Coda Global in 2017, 9 with Presidio from 2020



ROLES SUPPORTED

6 role types

Angular, iOS, Android, React Native developers, QA engineers, business analysts



TECHNOLOGY STACK

7 technologies

Angular, Angular JS, SwiftUI, Jetpack Compose, React Native, QA automation and manual



DEPLOYMENT MODEL

Coimbatore · Chennai · Bengaluru

Onsite and remote, by assignment



ENGAGEMENT DURATION

3 months to over 2 years

Per assignment



PROFILE SUBMISSION

Within 3 business days

Shortlisted profiles submitted

CLIENT PROFILE

About Presidio

Presidio is a global digital services and solutions provider headquartered in New York City. The company helps organisations modernise their technology environments and supports them across the full IT lifecycle — from strategy and consulting through to implementation, deployment and managed services.

Presidio is an Official Technology Innovation Partner of the National Hockey League. Its India operations run from three delivery centres, where Techno Tackle's professionals were deployed alongside Presidio's own engineering teams.

PRESIDIO[®]

presidio.com

Company information as published by
Presidio

GLOBAL FOOTPRINT

United States

60+ offices

Ireland

Dublin x2

United KingdomLondon, Glasgow, St.
Albans**Singapore**

Kaki Bukit

IndiaCoimbatore, Chennai,
Bengaluru

CORE AREAS OF EXPERTISE

 **Cloud** **Cybersecurity** **Digital
infrastructure** **Managed
services** **Modern
data centre**

HOW THE RELATIONSHIP BEGAN

From Coda Global to Presidio

Our relationship with the team behind Presidio's India operations began in 2017, when the same team operated as **Coda Global**. They engaged us to supply an onsite resource at Chennai with Angular JS and React Native expertise. We submitted four profiles; one was selected, for approximately four months.

In **August 2020** Presidio acquired Coda Global, and its India operations became part of Presidio. Later that year the same team returned to us under the Presidio brand, and the partnership ran until June 2026 — **nine years** in all.

PRESIDIO'S INDIA DELIVERY CENTRES

1

Coimbatore

India Land Tech Park, CHIL-SEZ, Keeranatham Village, Saravanampatti — 641035

2

Chennai

IndiQube Alpine, Level 7 & 8, Ekkatuthangal, Guindy — 600032

3

Bengaluru

No. 78/9, Outer Ring Road, Bellandur Village, Varthur Hobli — 560103

**Deployed into all three
India delivery centres**

Working alongside Presidio's
own engineering teams

THE REQUIREMENT

What Presidio needed

Presidio approached Techno Tackle in 2020 when it needed suitably skilled IT professionals to fulfil project engagements within committed deadlines. Requirements varied across technologies, so it needed a partner who could identify suitable professionals quickly and submit qualified profiles.

**Specialised skills**

Expertise across web, mobile, QA and business analysis

**Quick access to talent**

Qualified profiles within a short timeframe

**Project readiness**

Resources ready to integrate with existing teams

**Flexible deployment**

Onsite at client locations and remote, by assignment

WHY STAFF AUGMENTATION

Access to specialised skills

Exactly the technical expertise each assignment required

Flexible team capacity

Engaged against a specific requirement, released when it closed

Reduced recruitment load

Sourcing and technical assessment handled by us

Team integration

Our people worked inside Presidio's existing project teams

OUR STAFF AUGMENTATION APPROACH

Our approach in action

We combined our in-house talent pool with a nationwide vendor network, so Presidio received technically screened professionals aligned to their requirements.

01

Understanding client needs

We worked closely with Presidio on the job description, technical requirements, project expectations and resource count before selection began.

02

Identifying the right talent

We evaluated our in-house pool first, then our nationwide vendor network. Every candidate passed internal technical screening.

03

Fast resource deployment

Shortlisted profiles submitted within three business days, so the client could move quickly to interview and onboarding.

04

Ongoing support

A dedicated point of contact coordinated with Presidio, gathered feedback and monitored resource performance throughout.

3

Business days
to shortlisted profiles

100%

Candidates internally
screened before submission

A named point of contact at all times

Handled directly by our Founder and CEO in the early years, and by a dedicated HR point of contact from 2023.

SCREENING, ROLES AND TECHNOLOGY

How every profile was selected

07

3

Business days to
shortlisted profiles

100%

Internally screened
before submission

50-60

Candidates reached
client interview

10

Positions closed
across nine years

TECHNOLOGY STACK DEPLOYED



Angular

and Angular JS



iOS

native



SwiftUI

iOS UI



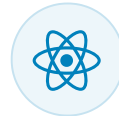
Android

native



Jetpack Compose

Android UI



React Native

cross-platform



QA

automation &
manual

ROLES SUPPLIED



**Angular
Developers**



**iOS
Developers**



**Android
Developers**



**React Native
Developers**



QA Engineers



**Business
Analysts**

PARTNERSHIP JOURNEY

Nine years, ten professionals, one consistent pattern

Presidio had options. As a global IT solutions provider with its own engineering strength and three delivery centres in India, it could have replaced our resources with its own permanent hires at any point.

It did not.

Seven of the nine professionals stayed a year or longer, and two for more than two years. As each engagement completed, Presidio returned with the next requirement rather than treating the arrangement as a one-off. Our resources stayed with their projects until the projects closed.

The pattern started earlier: a four-month placement with Coda Global in 2017 was enough for the same team to return three years later, under a new owner and name.

EVERY PROFESSIONAL, BY TENURE



 Coda Global, 2017

10

Professionals deployed

78%Of Presidio engagements
ran 12 months or longer**2+ yrs**

Longest engagement

9 yrs

Relationship duration

DEPLOYMENT TIMELINE

Nine years, milestone by milestone



Where the partnership stands today

The Presidio engagement reached its natural conclusion in June 2026, when the project our final resource supported was completed. The working relationship did not end with it — Techno Tackle remains in active contact with the Presidio team, and we are ready to support their next requirement as it arises.

CLIENT RECOGNITION · 01

Individual appreciation — Iyyappan

iOS Developer, deployed at Presidio
September 2023 – December 2025 · 27 months

//

We wanted to send out a huge thanks and appreciation for all the great work you have accomplished at Presidio over the past 2+ years. ... You have been great fit right from the start, ... the growth that we have seen in you is amazing, you adopted very well with all the changing requirements, dealing the customer with a calm and composed attitude. Your Jira communication and standards is something that I always ask everyone in the team to look up to and follow.

Siddhu Nallasivam — Associate Delivery Manager, Presidio

Received by email · 5 January 2026

27

Months deployed

1st

Longest of the ten
engagements

2

Written
appreciations
received

APPRECIATION CARD



The longest single engagement of the ten — September 2023 to December 2025.

CLIENT RECOGNITION · 01 · EVIDENCE

The appreciation email in full

Received 5 January 2026

From Siddhu Nallasivam, Associate Delivery Manager, Presidio

----- Forwarded message -----

From: **Nallasivam, Siddhu**

Date: Mon, Jan 5, 2026 at 9:30 AM

Subject: Thankyou! - Iyyapan

To: [REDACTED]

Cc: [REDACTED]

Hello Iyyapan,

We wanted to send out a huge thanks and appreciation for all the great work you have accomplished at Presidio over the past 2+ years.

[REDACTED] is one of our toughest clients to deal with and we always needed the best to work along. You have been a great fit right from the start, starting from [REDACTED] the growth that we have seen in you is amazing, you adapted very well with all the changing requirements, dealing with the customer with a calm and composed attitude. Your Jira communication and standards are something that I always ask everyone in the team to look up to and follow.

Thanks again for all your valuable contributions! And I wish you all the very best in your future endeavors!

Siddhu Nallasivam | Associate Delivery Manager

Presidio | presidio.com

IndiQube Alpine, Level 7 & 8, Ekkatuthangal, Guindy, Chennai, Tamil Nadu 600032

PRESIDIO®

CLIENT RECOGNITION · 02

Team delivery recognition

In July 2024, Presidio issued a written appreciation to a delivery team that included two Techno Tackle professionals — **Iyyappan** (iOS Developer) and **Venugopal** (Android Developer). The appreciation came from a Presidio Vice President.

//

Awesome work team! Thanks to all of you for stepping into the challenge, guiding the teams to be able to successfully deliver! ... Super happy that our team delivered.

Sharan Gurunathan — Vice President, Cloud Engineering, Presidio

Received via internal email at Presidio · 15 July 2024

INTERNAL PRESIDIO EMAIL

From: Gurunathan, Sharan

Date: Monday, July 15, 2024 at 11:53 AM

To:

Cc:

Subject: Re: Kudos for the team at Presidio!

Awesome work team! Thanks to all of you for stepping into the challenge, guiding the teams to be able to successfully deliver! **Huge Respect to all of you in providing the ecosystem!**

The team is super picky in terms of the engineering excellence, quality! Super happy that our team delivered.

These types of customer environment teach us a thing or two in terms of how we can deliver better value at scale. I am sure the team has learnt a thing, or two great engineering practices would love to socialize to the larger practice audience.

What makes this even harder is being able to deliver from clean rooms! Another **Huge Respect** for that!

Sharan Gurunathan | Vice President, Cloud Engineering
Presidio | presidio.com

2 professionals

Deployed through Techno Tackle,
within the recognised delivery team

VP-level recognition

Appreciation issued at Vice President
level within Presidio

ENGAGEMENT RESULTS

What the relationship delivered, 2017–2026

9 yrs

Relationship, 2017 to 2026

10

Professionals deployed

27 mo

Longest single engagement

7/9

Presidio engagements of 12 months or longer

50–60

Candidates reached client interview

3

Business days to shortlist

ALSO DELIVERED

- 1 with Coda Global in 2017 and 9 with Presidio from 2020, across ten closed positions
- The 2017 Chennai engagement was selected from four submitted profiles
- Deployed onsite at **all three** India delivery centres — Coimbatore, Chennai and Bengaluru — and remotely
- Expertise supplied across mobile, web, QA and business analysis
- **1 professional** received individual written appreciation; 2 were in a team recognised at Vice President level
- A **named point of contact** throughout — our Founder and CEO, then a dedicated HR contact from 2023

Where the partnership stands today

The Presidio engagement reached its natural conclusion in June 2026 on project completion. Nine years, ten professionals, one individual commendation and one team recognition later, this relationship is **open rather than closed**.

WORK WITH US

Looking to expand your engineering team?

14

From staff augmentation to custom software development, Techno Tackle turns technology requirements into results.



Rapid deployment

Shortlisted profiles in 3 business days



Deep talent access

In-house pool plus vendor network



Rigorous screening

Assessment before every submission



Dedicated support

A named contact for the engagement



Flexible scaling

Resource levels adjust to needs



Broad expertise

Frontend, backend, mobile, cloud, QA

4.8★

Clutch · 8 reviews
as at Aug 2026

4.8★

Google · 120+ reviews
as at Aug 2026

ISO 27001:2022

Certified company

SALES CONTACT

Sukumar M

Senior Business Development Manager

+91 86376 46693

sales@technotackle.com

FOUNDER CONTACT

Balavishnu R

Founder & CEO

balavishnu@technotackle.com

[Founder's LinkedIn profile](#)

FIND US ONLINE

www.technotackle.com

[Techno Tackle on LinkedIn](#)

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